When the Class of 1931 arrived at Babson Institute they were soon informed by prominent officials of the school that the outstanding Class in the history of the Institute had just graduated shortly before. In fact, they intimated that they didn’t quite see how we could come up to them. We accepted the unspoken challenge and put our record against any Class in the history of Babson Institute.

Among other accomplishments the Class put the first organized basketball team in the field to represent the school and more efficiently to utilize the gymnasium facilities. The Class of 1931 was the first in the history of the school to have a father and a son. It goes without saying that we are the largest class ever to attend the Babson Institute.

Were we diversified? We certainly were. There are only forty-eight states in the Union, as you probably know, and thirty-two of these were represented as well as two provinces of Canada and the country of Switzerland. It was like a trip around the country to talk to the next half dozen fellows you met at the Institute.

Successful in our school enterprises? Ask any one who attended the dances and get his opinion as to whether he would give them an “A” or a “D,” as dances go. I think even Dr. Silverman would have to, and a plus to the former. Mr. Mattson will vouch for the record the bowling teams made. And THE BABSONIAN? Well, you’re reading it now.

We leave and while we are not like “misery” in that we like company, we cannot help but wonder what the officials of the Institute will tell next year’s class. We do hope that it will be the same thing they told us.
SAMUEL PARKER ALLISON

143 Cliff Road, Wellesley Hills, Massachusetts

In December "Sami" graduated from the Institute into a fine position with the Statistical Organization and now plans to rear his three children in Wellesley Hills. In enumerating his past experiences, one should not omit his graduating from Wooster Academy and College in Ohio as well as McCormick Theological Seminary in Chicago. Then his activities included the ministry, American Consular Service in Guatemala for two years, and the Chautauqua. At various other times he has been classed as a press agent, promoter, and lecturer. While at the Institute he has shown a keen interest in bowling.

ALBERT ASHMANSKAS

63 "G" Street, South Boston, Massachusetts

"Ash," as Albert is commonly known on the Institute campus, is a graduate of Boston English High School as well as Boston University. He has gained practical business experience auditing for the Boston & Maine Railroad and in the Foreign Exchange Department of the Boston office of the Cunard Line. Commuting from his home in South Boston daily, "Ash" has unwillingly denied many fellows his close friendship.

JOHN G. BABBITT

Flagstaff, Arizona

"Bab," a true son of the new southwest, has received most of his education in other sections of the country. After graduating from Loyola High School in Los Angeles he attended the University of Santa Clara for one year, followed by a year at Georgetown University and two years at Loyola University in Los Angeles. While at the Institute John has been an enthusiastic bowler and has also enjoyed horseback riding and winter sports.
DEANE L. BASSETT
171 Cliff Road Wellesley Hills, Massachusetts

"Bass" entered the Institute at the beginning of the winter term after spending three years at Cornell University, where he was a Kappa Sigma. He plans on continuing right through the summer term here, so in all probabilities next September the Wellesley Townsman will print in bold face type—"Local boy makes good..." Before entering Cornell, he attended Phillips Academy, Andover, for three years.

HOWARD A. BERNDT
1136 Eighth Street Portsmouth, Ohio

"Howie" is fortunate or unfortunate (as you wish it) in having Nate Crabtree for a cousin. Nate wrote such enthusiastic letters to him describing Babson Institute that Howard could not resist the catalog and found himself enrolled at the beginning of the winter term. In the past, "Howie" spent four years at the Portsmouth High School, two years at Miami University, (Sigma Chi) as well as working for the American Building and Loan Association at home.

PAUL P. EIRD, JR.
11 W. Cedar Street Boston, Massachusetts

Paul has devoted four years of his life to St. George's School in Newport, Rhode Island, and another to River School in Boston. He has also spent a year each with Laidlaw Company, New York brokers, and the Boston Sand and Gravel Company. In the near future he expects to locate with this latter company or with a Boston investment house.
GEORGE KINGSLEY BIRGE

33 Gates Circle Buffalo, New York

George entered Cornell University this fall and was promptly pledged Chi Psi. Three months there showed him that he was more desirous of a business training so he entered the Institute at the beginning of the winter term. He plans to continue through the summer term here and then enter his father's wallpaper plant in Buffalo. He has spent considerable time on the West Coast as well as travelling in Europe.

ROLLIN R. BLEAKLEY, JR.

1513 Liberty Street Franklin, Pennsylvania

"Dick" comes to Babson Institute after winning a membership in the Cum Laude Scholastic Society at Hill School at Commencement last June. During the past four summers he has worked as teller in the home-town bank gaining a background for his entry into that field after graduating from the Institute. The "Pennsylvania Bowling Team" elected him captain of their outfit last fall. In that sport he has become a capable leader.

KENNETH B. BOURNE

817 Fifth Avenue New York City, New York

Here is a tall, rugged, well-liked fellow who has come to the Institute after a preliminary education derived from the Taft School in Connecticut, and the Hun School in New Jersey. "Ken" has taken special interest in financial matters and intends to enter the banking profession after graduation.
JOHN DANNER BRANDLI

Forest Hills Inn
Forest Hills, Long Island

"Whitey," after graduating from Culver Military Academy in 1927, spent two years at Stevens Institute and one year at Massachusetts Institute of Technology over in Cambridge. He is a member of the Delta Kappa Epsilon Fraternity. During his spare moments in the past few years, he has worked in an oil export terminal in which his father is interested. "Whitey" leans to a financial career in Wall Street, however.

MAGNUS G. BRINKMAN

1914 N. Sixth Street
Sheboygan, Wisconsin

"Mag," a true son of the State of La Follette, is a finished product of the Sheboygan High School, St. John's Military Academy, and the University of Alabama (Sigma Phi Epsilon). Each of these three seats of learning was allotted two years of his time. Just now Magnus is very much interested in foreign sales, so don't be surprised if you meet him in Shanghai some day.

CHARLES LARROWE CLAPP

311 Maple Avenue
Cohocton, New York

"Charley" is best known around the campus by those who are interested in up-to-the-minute men's styles and those who admire the latest thing in Packard phaetons. He has a well-founded education, spending over three years at Phillips Exeter Academy and one year at Cornell University where he made Beta Theta Pi. Finance in general and Accounting in particular are in his "future business plans."
H. EVEREST CLEMENTS

7 Argyle Street Rochester, New York

Hun School and Massachusetts Institute of Technology, where Everest was a member of Phi Beta Epsilon, constitute “Hi’s” achievements thus far. He entered Babson Institute in the spring of ’30 and following his graduation will continue further with Advanced Finance. His activities here include bowling and membership on the Advertising Board of the Babsonian. “Hi” intends to enter business with his father, James C. Clements, who conducts a general insurance agency in Rochester, upon completion of his work here.

FRANKLIN MINER COBLEIGH

60 Forest Street Newton Highlands, Massachusetts

“Frank,” son of one of the Institute’s trustees, is a graduate of Colby College at Waterville, Maine. In addition to belonging to Delta Kappa Epsilon, “Frank” was a member of the Druids, junior honorary society there. During the summer he has passed the time as a salesman, chauffeur, cook, and life guard. During the school year “Frank” has spent much time on the Alumni Bulletin as Advertising Manager.

AARON COOK

Manchester Green Connecticut

Among the institutions of higher education which have been honored by “Cookie’s” presence we find Worcester Polytechnic Institute, Connecticut Business College, and Bentley School of Accounting and Finance. Then there were four profitable years at South Manchester High School some time ago. In addition to his schooling he has found time to run a successful garage at home as well as acting as secretary of the Kappa Pi Alpha Society.
DAN W. COOK
15 Seventh Street
Youngwood, Pennsylvania

It is almost a certainty that in years to come one will find Dan as one of the biggest building contractors in Pennsylvania. He spent three years at Carnegie Institute of Technology as a Phi Kappa Psi as well as all his spare time in the building game before arriving at Babson Institute. Here he has interested himself in bowling as well as being a member of the Class Charm Committee.

GEORGE B. COOK
Beatrice
Nebraska

One of the most popular students to graduate at the end of the fall term is none other than George Cook. His genial wit and ever-present spirit of friendliness gained every one's admiration. George enters the Investment Department of the Equitable Life Insurance Company of New York after two years at both the Beatrice High School and Wentworth Military Academy followed by three years as a Phi Kappa Psi at the University of Nebraska. Several summers in his own town bank complete his education to date.

JOHN A. CORTRIGHT
Binghamton
New York

The University of California and Greene High School, Greene, New York, have given "Cort" his educational background before coming to the Institute. He has had experience in the business world with W. and J. Sloane, home furnishers in San Francisco. As for the future, "Cort" is a bit uncertain pending the completion of his training here.
NATE L. CRABTREE

Henry

Nate is a product of Illinois Wesleyan where he was elected to Sigma Chi and Pi Kappa Delta, an honorary debating society. Other activities there included Alumni Secretary, Publicity Director, and Newspaper Reporter. Nate keeps busy at the Institute by acting as Business Manager of the Babsonian. He also held this job with the Alumni Bulletin for some time. Nate hopes to get in the Federal Farm Loan Bank in St. Louis after graduation.

DELBERT C. DAMM

Muskegon

"Del's" activities as Photographic Editor of the Babsonian, the Dance Committee, and the Basketball Squad have made him an outstanding man on the Babson Institute Campus. "Del" has attended Muskegon High School and Valley Forge Military Academy where he was prominent in football and basketball. It is probable that "Del" is to enter business with his father, C. P. Damm, president of the Independent Electric Company.

PHILIP ST. GEORGE COCKE d'ARCIS

17 Boulevar Helvetie

"Philbert," in spite of his tricky name, is a fine fellow, to whom every one hated to say good-bye at the end of the fall term when he completed his course. He is now busy importing American goods--particularly General Motors products--into Switzerland for distribution. He attended Carnal Institute and Geneva University. At the latter he was a member of the Piedadoggin, student corps. He has worked for the Marmon Motor Car Company and the Frigidaire Corporation while in the United States.
Paul R. Davis

506 S. Thirteenth Street
Salt Lake City, Utah

Paul returned to Salt Lake City in March hoping for a position in a brokerage house in that city. One should not worry himself if Paul did not succeed, as it is impossible to drown oneself in the Great Salt Lake. Previous to his entering the Institute, Paul had spent four years at the East High School at home and one year at the University of Utah.

J. W. Deutsch, Jr.

2500 Edgehill Road
Cleveland, Ohio

"Bill" is a product of the University School and the Heights High School in Cleveland, as well as Milford School. That he is greatly interested in automobiles is proved by one summer spent selling auto insurance and another spent acting as a junior automobile salesman. Upon graduation he is hoping for a position in the Cadillac Division of General Motors Corporation in Detroit.

Charles Millard Dodson

309 E. Market Street
Bethlehem, Pennsylvania

After spending his prep school days at Choate, "Swede" spent two years at Yale where he was a Chi Psi. He entered the Institute at the beginning of the winter term to broaden his business knowledge and to prepare him for the coal mining industry in which he has spent some time. Next September should find "Swede" back in Bethlehem ready for most anything.
CHARLES ARNOLD DU BOIS

3421 Middletown Avenue  
Cincinnati, Ohio

"Kissie," as he is known to every one here, gained a broad perspective of life at Culver Military Academy, Hughes High School, and Riordan Preparatory School. Here at the Institute, he has taken an active part in bowling. As to the future, "Kissie" is to locate with his father, T. V. Du Bois, of the Du Bois Soap Company.

W. G. DUNCAN, III

120 Cherry Street  
Greenville, Kentucky

After "Bill" graduated in March, the Institute not only lost a good student, but a mighty sweet married couple. He is one of the few at the Institute who has taken the fatal step. It was only last June that Bill graduated from Purdue University with a chemical engineer's degree as well as a Sigma Phi Epsilon Fraternity pin.

JOHN C. DUNHAM

1029 Downer Place  
Aurora, Illinois

John qualified for admission to Babson Institute with four years at the West Aurora High School and two years at North Central College at Naperville, Illinois. His father manufactures metal fixtures, cabinets, and other like products, so it is only natural that John has worked in the plant at home and will probably return after graduation.
ROBERT FRASER EDDY

150 Arlington Avenue
Providence, Rhode Island

After graduating from Manlius School and spending three years at Brown University as a Phi Kappa Psi, "Bob" entered the Institute last spring. By taking the summer course, "Bob" was able to finish last December so he has a decided jump on most of us. At various times during the past summer, he has worked for the Balon Thread Company in Providence.

WILLIAM D. FELDER, JR.

3402 Cedar Springs Road
Dallas, Texas

"Bill" started his educational career at the Terrill School, Dallas, Texas, and continued further at Hill School, and Asheville School, North Carolina, before entering Babson Institute. His father, W. D. Felder, is a cotton broker, and "Bill" is to enter some branch of the cotton business next year.

HENRY FERNBERGER, II

Rittenhouse Plaza
Philadelphia, Pennsylvania

If the photographs in this Annual please you, give Henry a "little hand" as he has had much to do with them, being Assistant Photographic Editor. Besides this work, he has found time to give to his bowling team. "Hank's" academic theories should be very "Quakerish" as he has spent ten years at the Episcopal Academy in Philadelphia and one year at Milford School.
ROBERT F. FIXEL

627 Roscoe Street
Chicago, Illinois

Delta Upsilon, Phi Delta Gamma (Honorary Dramatic, Debating, and Forensic Fraternity) and the Garwick Club all claimed "Bob" during his two years at Indiana University. From there he went to the glass industry spending two years with the Foster-Forbes Glass Company to which he hopes to return this June. "Bob" was captain of the "Illinois Bowling Team" as well as a member of the school basketball team.

EDGAR B. FLINT

19501 Cumberland Drive
Detroit, Michigan

"Ed" comes to Babson Institute after four years spent at the Detroit Country Day School and one year at the Detroit Institute of Technology. He has also spent six months as a salesman working for his father's organization, The Howard Flint Ink Company in Detroit, to which he hopes to return after graduation.

WILLIAM FORD

Weiser
Idaho

To date "Henry's" education consists of four years at the Weiser, Idaho, High School, three years at the United States Naval Academy at Annapolis, Maryland, and three years as an up-and-coming young bond salesman. As he entered the Institute in January, he will not graduate until September. Upon completion of the course, he hopes for an opening in some Investment and Financial Counseling Organization.
MINOT GARDNER GAGE

150 Cedar Street Braintree, Massachusetts

"Godner," being a roommate of "Bud" Scoville and "Dick" Bleakley, has had to take a lot of punishment this year. They claim it is to prepare him for married life which is soon to come. After six years at Morristown School in New Jersey, Gardner spent two and one-half years at Syracuse University. One summer he was employed by the Cities Service Refining Company.

FRED HOOKER GORDON, JR.

Brockport New York

Phillips Academy at Andover and Hun School have paved the way for "Hook's" Babson career. It is not surprising that he has had experience in the coal operating business and that he intends to follow this line due to the fact that his father, F. H. Gordon, is a prominent coal dealer in Rochester, New York.

LEROY W. GRIFFITHS, JR.

76 Bennett Avenue Binghamton, New York

"Roy," a January entrant, comes to us from the Binghamton High School and one year with the Shell Eastern Petroleum Company. He plans to take the summer course so as to graduate in September. Personnel work has interested "Roy" to the extent of hoping for a job in that line of work. He proved an ardent bowler during the winter term.
ALBERT HANSCOM

58 Ruskin Road Mattapan, Massachusetts

"Al" was one of the older men taking advantage of the courses offered at the Institute. He graduated from Berwick Academy in 1907 and held an executive position with an insurance concern until 1921. Following his graduation in December, he accepted a position with the Babson Statistical Organization and has found the work very much to his liking.

GEORGE C. HANSELMAN

810 W. South Street Kalamazoo, Michigan

George is a man of wide and varied experiences. Following his graduation from Kalamazoo Central High School, he spent a year at McKinley School in Honolulu, Hawaii, and another at Hollywood Secretarial & Business School, Hollywood, California. Still further, he has been an assayer and prospector for the Glorieta Gold-mines Company. George is seriously considering Hawaiian fruit growing as his future occupation.

MARK HARTNESS

Nichol's Hills Oklahoma City, Oklahoma

Mark, alias the "Oklahoma Whiffle Bird," has proved one of the most gifted orators discovered by Dr. Matthews. Coming from the same state, it should not be at all unexpected if he succeeds Will Rogers in later years. Mark has spent two years at Culver Military Academy and another two years with a finance company in Oklahoma City. His present ambition is to be a building contractor in California.
JOHN L. HAVERKAMPF, III

3750 Sheridan Road Chicago, Illinois

Preliminary training at Culver Military Academy and three years in the Real Estate Loan business have given John an excellent background for his work here. He is a member of the Editorial Board of the Babsonian and he has also taken an active interest in bowling. John will continue in Real Estate Loans in Chicago after graduation.

EARL L. HEDDEN

143 Wyoming Avenue Billings, Montana

Earl, the "candy kid" of Billings, is the product of his home town High School and Culver Military Academy. He has spent considerable time in the candy business in Billings in the wholesale, retail, and manufacturing end. The venture is a comparatively new one there, but it is working out fine as the organization is able to compete with large firms in its home state through quick delivery and freshness of product.

OSCAR G. HEDSTROM

Jonathan Street Gardner, Massachusetts

The Class of '31 has made good use of "Swede's" talents, electing him to the Class vice-presidency as well as appointing him to the Dance Committee. Merecroft and Lawrence Academy claimed his Prep School days; while two years were spent at Bowdoin College as a Delta Kappa Epsilon. "Swede" says that he is going back to Gardner and make baby carriages after graduation.
J. E. HINES, JR.

3862 Beechwood Boulevard
Pittsburgh, Pennsylvania

While a true son of Pittsburgh, "Joe" has received all his schooling in Florida. After four years at Miami, Florida, High School, he entered the University of Florida, then the John B. Stetson University claimed him for three years. Joe is a member of Pi Kappa Phi Fraternity. He has worked for his father's concern, The J. E. Hines Construction Company, in the past and expects to return to it.

J. WILLARD HOLLANDER

59 Hyde Avenue
Newton, Massachusetts

"Bill" is none other than the esteemed Advertising Manager of this Annual, and deserves much credit due along that line. As Newton is quite close, Bill is a daily commuter to and from the Campus. He is a Wesleyan University man, and a member of Beta Theta Pi. A few months with a Boston bank have convinced "Bill" that he should go in for Finance after graduation.

NORBERT H. HOUSE

49 Benton Street
South Manchester, Connecticut

"Nibby" is probably known best to the followers of Babson athletics as the official school referee. He comes to the Institute from the Manchester, Connecticut, High School. During the past summers, "Nibby" has worked for the Cheney Brothers, silk manufacturers, and he may go into that line of business even though he has especial aptitude for Accounting and Life Insurance work.
GEORGE PORTER HOWES

256 Everett Street  Wollaston, Massachusetts

George is another local boy who has received all of his schooling near Boston. He spent two years at the Quincy High School and two more at the New Hampton School in New Hampshire. One summer was very profitably spent in a Boston bank, but George looks forward to wholesale sales work.

WARBURTON G. ISELIN

Riverdale-on-Hudson  New York City, New York

"Wip" is probably best known as the boy who has covered practically all the United States in his decrepit Ford. Probably his greatest weakness is a certain young lady living hereabouts whom he hopes to marry some day. He spent some time at the Mesa Ranch School in Arizona followed by two years at Harvard where he was a member of the Speakers Club.

LLOYD J. JEFFRIES

23 High Park Avenue  Toronto, Ontario, Canada

"Jeff" is one of the very few "foreigners" who graces our campus. Two years at Pickering High School in New Market, Ontario, and another two years at Humber-side Collegiate complete his schooling. He is the proud captain of the championship "North Bowling Team." "Jeff" has spent quite a bit of time in rubber manufacturing at home and hopes to further Canada's prosperity along that line in years to come.
EDWARD H. JEWETT, II

Grosse Pointe Shores, Michigan

"Ned" came to Babson from the Milford School at Milford, Connecticut, where he was graduated last June. While here he has shown himself to be an able horseman as well as a polished gentleman. His father, once President of the Paige-Jewett Automobile Company, is now connected with a large laundry in Detroit. "Ned's" time in the future will be divided between the laundry business and taking care of the twelve-thousand acre ranch in northern Michigan.

ROBERT POWELL JOHNS

407 W. 9th Street, Wilmington, Delaware

During this past school year "Bob" has probably been the school's busiest man. Because he is Editor-in-Chief of the Babsonian, the entire responsibility for the book's success has rested on his shoulders. The Class also elected him their Treasurer. The Beta Theta Pi Fraternity claims him at Wesleyan University. During the past summer "Bob" has worked at everything from the advertising department of the DuPont Company to a security salesman for P. W. Brooks & Company of New York.

WILLIAM J. JONES, JR.

286 Beach Street, Wollaston, Massachusetts

After graduating from the Quincy High School "Red" worked with the Merrill Hosiery Company for six months as well as with the Texas Corporation for over a year. He also spent a very enlightening year working his way around the world, sightseeing, when the time permitted. He became so intrigued with the Far East that he hopes to win a position with the Standard Oil Company of New York after graduating this June.
WILLIAM T. JONES

9 Walbridge Road           West Hartford, Connecticut

"Bill" has brought to Babson Institute traditions of Milford School, Loomis Institute, and Masse Prep. Following his graduation from this latter school in '28, he has been located with his father, R. F. Jones, in building and real estate development in Hartford. "Bill", however, has come to the Institute to learn the fundamentals of banking.

ROGER KENNA

419 Whalley Avenue           New Haven, Connecticut

Three years in the Advertising Department of Illustrated Current News, following his graduation from New Haven High School, have given "Rog" a keen interest and deep insight in the profession of Advertising. At the Institute he has been a member of one of the bowling teams. "Rog" will devote himself to Advertising after graduation.

GORDON E. KENNOHAN

2 Clarendon Avenue           Toronto, Ontario, Canada

"Gord" is the partner and fellow Canadian of the famed "Lord" Jeffries. He attended Ridley Prep in St. Catherine's and Pickering College in New Market, Ontario. At the Institute, "Gord" was a member of the victorious "North Bowling Team" and a member of the Advertising Department of the Babsonian. At the present time "Gord" plans on a career in Distribution, following his father who is a merchandising manager.
THOMAS C. KNAPP

214 Westminster Road

"Tom" is one of the mystery men here at the Institute. Aside from the fact that he attended Newman School, Lakewood, New Jersey, for three years, we have been unable to discover more of his history. His future is just as vague, but if he is as successful in business as he has been at cracking up La Salles, he will undoubtedly be one of our future leaders.

ROBERT T. KNIGHT, II

1307 Bennington Avenue

"Bob" is one of the members of the Babsonian's Advertising Board, whose duty it has been to get ads—no matter how you get them. Two years at Shady Side Academy and three at Blair Academy led to the life of a Psi Upsilon at Kenyon College at Gambier, Ohio. "Bob" spent a summer with the Columbia Steel Company, but plans to enter a brokerage office after Commencement.

E. GILBERT KOTSCH

515 North Avenue

"Gil," for four years a member of the Institute of Radio Engineers, has shown especial aptitude along that line. He has spent six years selling radios and four years selling electric refrigerators. With all that experience behind him he hopes to re-enter the field at an early date. During the last three years "Gil" has been a member of Orient Lodge No. 290, Free and Accepted Masons.
DONALD LANDPHAIR

287 Liberty Street                  Painesville, Ohio

"Don" entered Babson in 1929, but because of illness was forced to discontinue his studies. He returned in the fall of 1930 to complete the work here, and upon graduation in March will enter some branch of Distribution. "Don's" other schooling was received at the Painesville High School.

THATCHER P. LUQUER

Pine Lodge                        Mt. Kisco, New York

"Tad" attended St. George's School, Newport, Rhode Island, for four years and graduated a year later from Silver Bay School, Lake George, New York. He went to Williams long enough to become a Delta Psi pledge and then went to New York City where he spent four years as a real estate salesman. "Tad" next entered Babson for a training preparatory to a career in banking or advertising. Besides his studies here, "Tad" has been much interested in bowling.

ANDREW Y. McDONALD

1209 Prairie Street                Dubuque, Iowa

"Andy" is a Zeta Psi who spent one year at the University of Pennsylvania and three at the University of California. Previously "Andy" spent four years at the Dubuque High School. During two of the past summers he has held a job at home as machine shop timekeeper with the A. Y. McDonald Manufacturing Company, producers of heating and plumbing supplies and oil equipment.
EDWARD F. McKNIGHT

736 State Street

Springfield, Massachusetts

Westminster School, Roxbury School, and Lafayette College, where he was a Zeta Psi, have given "Ed" his previous education. He entered the Institute in January and immediately attained prominence as a member of the basketball team. It is said that he has shown much promise in the realm of tennis. "Ed" intends to enter upon a career in the field of insurance.

JAMES NORMAN McLEOD

5620 Hurst Street

New Orleans, Louisiana

After attending the McCallie School in Chattanooga, "Jim" went to Millsaps College in Jackson, Mississippi, where he was a member of Kappa Sigma and Alpha Psi Omega (National Dramatic Fraternity). At the Institute, "Jim" was a member of one of the bowling teams and the school basketball team. After school closes, he plans to enter the sales department of the Fisk Rubber Company in Chicopee Falls, Massachusetts.

JOSHUA GEORGE DOWELL MANWARING

918 E. Kearsley Street

Flint, Michigan

We now have before us Babson Institute's financial genius who believes the easiest way to make money is to "sell short." He should know more than most of us as he spent two years in the stock brokerage business during the boom years. Before that, he attended the University of Michigan, Northwestern Military Academy and Flint High School. "Josh" conceived and conducted a very enjoyable bridge tournament during the winter term.
PHILIP RALPH MATHER

4802 Burger Avenue Cleveland, Ohio

"Phil," having graduated in December, has had a six months' start on the rest of the boys toward the creation of a fortune. Before coming to Wellesley Hills, a year ago this spring, he attended the Stuyvesant High School, New York City, and the University of North Carolina. A year with the National Carbon Company followed by a like contact with the American Telephone and Telegraph Company has given "Phil" a broadening viewpoint necessary for a successful business career.

QUENTIN MATZEN

1519 S. Manhattan Place Los Angeles, California

Although "Quent" now makes his home in Los Angeles, he received his four years of High School training in Seattle. Then he spent one term at Principia College, St. Louis. At the present, "Quent's" plans for the future are rather indefinite, but he hopes to get a position with some firm engaged in foreign trade.

EDWARD B. MAY

2214 Hanscom Boulevard Omaha, Nebraska

Two years as a Chi Psi at University of Wisconsin and four at Omaha Central High School have given "Bud" a broad and tolerant outlook on life. He has also worked three summers in the piano business. As to the future, "Bud" declares he will go into the piano business maybe.
WILLIAM L. MEIKLE

132 Girard Avenue Salt Lake City, Utah

"Bill" one of the older men at the Institute, has had a very interesting business career. He spent three years organizing the Oklahoma State Athletic Club; five years selling securities, and considerable time building up the National Confection Service Company in Los Angeles. After graduation, "Bill" plans to organize a holding company to finance, sell, and construct apartment houses, probably in Oklahoma.

CHARLES WESLEY MILBURN

30 Orchard Road Chatham, New Jersey

"Wess" has achieved a discriminating sense of values as the result of five years at Peddie and one more at Blair Academy. His business experience consists of a year with the Home Insurance Company, and two years with Chrysler Motors. As to what the future holds for "Wess," we can not even guess, even "Wess" himself does not know.

NORTON THAYER MONTAGUE

837 Oak Street Chattanooga, Tennessee

As name and home town might indicate, Thayer and Ted are related—cousins in fact. During his Prep School days, Thayer attended Choate School in the East, and McCallie School at home. Then he spent two years at The University of The South at Sewanee, Tennessee, where he was a Delta Tau Delta. Aeronautical designing has interested Thayer and he hopes to follow that line in the future.
THEODORE L. MONTAGUE, JR.

941 E. Terrace
Chattanooga, Tennessee

"Ted" has received all his education in the East, attending Pawling School for two years, Hotchkiss School and one year at Yale University. During the past summers, he has had considerable experience with life and industrial insurance. "Ted" would be a great booster of New England weather if it did not snow, turn cold, and become windy.

JOHN B. MORSE, JR.

South Main Street
Wallingford, Connecticut

The latter years of "Jack's" life have been spent at Storm King Preparatory School and in the office of H. B. Ives Company, hardware manufacturers, in New Haven. The next years will undoubtedly find him with the same concern, but with a broadened viewpoint and experience as a result of his studies here.

HAROLD E. MYERS

106 Laurel Avenue
Binghamton, New York

"Hal" is one of the younger members of the class, having come to Babson directly upon his graduation from Binghamton High School. Here he has taken an active interest in bowling. By way of business experience "Hal" has been one summer with a wholesale hardware company. His objective, however, is the investments field.
R. LINCOLN NASON

43 Overbrook Drive
Wellesley, Massachusetts

Since "Ray's" graduation from Somerville High School, he has worked in the sales department of Shreve, Crump & Low, Boston jewelers, and as a salesman for Packard Motors. Following the completion of his Babson courses "Ray" intends to enter business as a financial counselor.

HOLLIS P. NICKOLS

26 Whittemore Street
Boston, Massachusetts

"Nick" is a local boy who believes in patronizing "neighborhood stores." After six years at Roxbury Latin School, he spent two and one-half years at Harvard where he belonged to the Speakers Club. The regular investment course proved of much interest to Nick and he plans on returning next fall to take an advanced course. Then he hopes to work into that line of work in Boston.

ARNOLD B. NORCROSS

421 St. Ronan Street
New Haven, Connecticut

Previous to entering the Institute in September, Arnold received all his education down in New Haven. He is a graduate of the Taft School and Yale University, spending four years at each. Arnold hopes for a position with some investment trust after graduating from here in June. Around the Campus, he has earned the reputation of being a daring man at the steering wheel of his trusty Chevrolet.
GEORGE BREWSTER MATHEWS OLMS TED

161 Windsor Avenue  Buffalo, New York

Before his arrival at the Institute, "Brew" spent four years at the Nichols School in Buffalo and three years at the Hill School. Then he enjoyed two years of work at Yale University. "Brew" was a member of the "New York Bowling Team" which won its league championship, but lost in the "World Series." At the present time, "Brew" is unable to state a preference as to a career.

CHARLES G. PADULA

67 Chatham Street  Worcester, Massachusetts

"Charley" is one of the lucky Institute boys whose home is close enough to go to each week-end. Before entering in September, he went to Worcester Academy for two years and one year at South High, also at home. As yet college has not appealed to Charley, and he has not picked out his life's work.

GORDON F. PEMBER

3 Quaker Street  Granville, New York

"Gordy" is a graduate of the Grainville High School. After that he spent two years at the University of Pennsylvania where he was a Theta Delta Chi. His summer vacations have been well spent as a bank teller for two years and as a construction job timekeeper for another two years. At the Institute, "Gordy" was a member of the runner-up "New York Bowling Team."
RICHARD S. QUIGLEY, JR.

Lock Haven Pennsylvania

“Dick” received his early education at Newman School, Lakewood, New Jersey, where he spent six years. Following this he attended Lehigh University for a year and then came to the Institute to specialize in business prior to entering the field of manufacturing.

THOMAS G. RAGLAND

Murfreesboro Tennessee

“Tom” dropped in on us in January instead of being orthodox and starting in September. He plans to continue through the summer so should graduate in September. The Distribution Course was of special interest to “Tom” because of his wholesale grocery experience at home. “Tom” performed very creditably for the “South’s Bowling Team” during the winter term.

EDWARD G. REESE

Lincoln Highway, East Lancaster, Pennsylvania

“Ed” comes to the Institute with two and one-half years’ experience with his father who is a hardware manufacturer in Lancaster. “Ed” is a graduate of the Lancaster High School. Here at the Institute, he was a valuable man on his bowling team. He plans to return to his father’s hardware manufacturing plant this summer.
EDWIN S. ROSS
313 W. Front Street Buchanan, Michigan

"Eddie" is a graduate of Culver Military Academy and is taking the course here primarily to prepare himself for a sales management future. His father is an official with the Clark Equipment Company, Buchanan, Michigan, which manufactures small truck and transportation equipment. "Ed's" Ford is the envy of every Babson student. How does he keep it so neat, clean, and shiny?

HARRY JAMES SCHONBLOM
130 Jackson Avenue Bradford, Pennsylvania

"Blimp" is another one of the boys from Pennsylvania. The latter years of his life have been spent pursuing an education at Lawrenceville Academy and Princeton. After completing his course here, "Blimp" is expecting to enter upon the field of oil production.

LEWIS PAUL SCOVILLE, III
205 Tennyson Avenue Pittsburgh, Pennsylvania

In the course of events "Bud" has graduated from Bellefonte Academy and Williams College. At the latter institution he was a member of Theta Delta Chi. At the Institute "Bud" has actively engaged in bowling and turned in a good record. His future profession takes him into the field of advertising.
EARL WILLIAM SELDON

806 Virginia Park
Detroit, Michigan

Earl has been eagerly searching for an education all his life. He has graduated from Northern High School in Detroit, Dartmouth College, and upon completing his courses at Babson Institute, he will study further at Harvard Law School. His business experience has been with the Arco Vacuum Corporation. Earl is a member of the Business Board of the Babsonian. He is also a Sigma Chi.

DAVID A. SIMMON

6 Lincoln Road
Wellesley Hills, Massachusetts

Before entering Babson Institute, "Dave" worked for a time at the First National Bank at Boston. Before that he was a Delta Kappa Epsilon at Bowdoin College, and before that he was at Phillips Exeter Academy. The investment counsel business is to have his services upon completion of his studies at the Institute.

HARLAND ROSS SMITH

603 W. Michigan
Jackson, Michigan

WHO'S WHO would list him as H. R. "Dill" Smith. Jackson High School, three years; Jackson Junior College, one year; University of Michigan, two years; member of Phi Mu Alpha; real estate salesman, three years. The rest remains to be seen, but it is expected that foreign sales will claim his attention for life.
Richard M. Smith
2830 Sedgewick Road, Shaker Heights, Cleveland, Ohio

“Dick” spent four years at the University School in Cleveland as well as one year at the Evans School in Tuscan, Arizona. He has also had two years’ experience as an athletic instructor in Cleveland and one year’s experience in a motion picture laboratory. “Dick” was a consistent and good bowler during the season. Manufacturing has appealed to “Dick”, so that’s the line he will make his first million in.

Thomas L. Smith, Jr.
66 Prospect Street, Summit, New Jersey

Augusta Military Academy and Washington and Lee University have both played prominent parts in shaping “Tom’s” career; likewise, Sigma Alpha Epsilon. He has also worked during past summers with his father, who is vice-president of Standard Brands, Incorporated. Having no definite plans as to the future and being truly a product of the South, “Tom” is considering a career as one of “those there southern gentlemen.”

Walter Lane Smith, Jr.
1520 Central Avenue, Memphis, Tennessee

“Walt” attended Hill School for three years and four years later graduated from Princeton where he was a member of the University Cottage Club and the Triangle Club, of which he became manager his last year there. At Babson “Walt” has been chosen for the Business Board of the Babsonian. Next year he intends to locate with the Memphis Stone & Gravel Company.
EVERETT W. STEPHENSON

308 Victory Avenue Schenectady, New York

"Steve" spent four years at The Manlius Military School and one year at the Bentley School of Finance in Boston before coming to the Institute. As Chairman of the Dance Committee, he has aided in putting on some elaborate social functions. "Steve" intends to enter the banking field after graduation.

SAMUEL M. STONE, JR.

224 County Street Attleboro, Massachusetts

During the past few years, "Sam" has been at the University of Michigan and Deerfield Academy, and he is taking the business course here in preparation for a career in either the banking field or the jewelry business. He has had some experiences in jewelry manufacturing with Horton-Angell Company of Attleboro, Massachusetts. Bowling has constituted his outside activity at the Institute.

JOHN MARTIN STRONG

52 Kingsboro Avenue Gloversville, New York

"Jack" left the Institute last December with a well defined idea for the future. He plans spending two years in the retail merchandising field and then joining his father who is already well intrenched in that line. Before appearing at the Institute, "Jack" attended Swavely Prep at Manassas, Virginia, and then he spent a year and one-half at Lehigh University where he was a Phi Sigma Kappa.
CHARLES F. STUART
328 E. Glen Avenue, Syracuse, New York

"Chuck’s" college experiences have been derived from the University of Alabama, Syracuse University, and Phi Delta Theta. This year he has been endeavoring to absorb as much finance as possible preparatory to selling bonds in New York City, and seems to be making out well.

WILLIAM D. SWALLOW
3801 Campbell Street, Kansas City, Missouri

This humorous, ingenious, and enterprising young man is a product of Westport High School, Kansas City, and Finlay Engineering College. For some years he was in the radio business until he felt the urge to come to the Institute to pave the way for a career in the stock brokerage field. “Bill” is on the Babsonian Board in the capacity of Associate Editor.

WILLIAM I. THOMAS
113 Center Street, Frackville, Pennsylvania

“Bill” is at Babson Institute rounding out his education which previously has been derived from Mercersburg Academy and Lafayette. His fraternity is Delta Upsilon. The next years will find “Bill” actively engaged in life insurance and doing big things.
FREDERICK S. TODD

282 Barrington Street
Rochester, New York

Previous to his taking the Production Course here, “Fred” has spent three years at Cornell University studying mechanical engineering. There he was a member of Phi Epsilon and also of the crew and the track team. “Fred” is now back at Cornell to get his degree and intends to enter the financial field after graduation.

JAMES BAXTER TOMLINSON

191 Pine Street
Portland, Maine

“Jim”, a true Yankee from old Portland, comes to Babson Institute after spending a year at Burdett College, a business school in Boston. Previous to that Hebron Academy up in Hebron, Maine, claimed two years of his schooling. A summer job as bank messenger appealed so much to “Jim” that he is going to enter the banking field after graduation.

HENRY A. TRASK

24 Linden Avenue
Buffalo, New York

“Bus” comes to us from Buffalo with a considerable business background. He was connected with the General Outdoor Advertising Company for two years and then spent three years in a home-town brokerage house. After Commencement he hopes for a position with an investment counselor in New York City. “Bus” was an ardent member and supporter of the runner-up, the “New York Bowling Team.”
JOHN PHILEMON TURNER

523 N. Main Street
Butler, Pennsylvania

The past few years "Jack" has spent at Carnegie Tech intermingled with work in vacation time with a variety of companies, notably the Gulf Refining Company, Baltimore and Ohio Railroad in Pittsburgh, American Austin Car Company, and the Wimer Construction Company. His future career, however, is to be in export work or investments.

JOHN VAN NORTWICK, JR.

24 S. Batavia Avenue
Batavia, Illinois

"Van" completed the regular course in December but returned to take a three months' course in Advanced Production during the winter. Before coming to the Institute, he attended St. Albans, Berkshire, Asheville, and Miss Harris' School as well as Roxbury and Princeton Prep. During this time he also had over two years' practical experience in factory work. "Van" was a member of the Dance Committee during his four terms at the Institute.

PHILIP ARTHUR VAN VLACK, JR.

319 Linden Avenue
Oak Park, Illinois

"Van's" experiences along educational lines have been derived from Chicago Latin School and Tome School, Port Deposit, Maryland. His business experience has been with the Oak Park Buick Sales Company, and several summers with the Moser Paper Company of Chicago, with which concern he intends to be located next year.
B. SANDERS WALKER
213 High Street Macon, Georgia

Until Christmas vacation "Sandy" was a partner in a father-son student combination at the Institute, as his father spent three months up here taking an advanced course in Finance. "Sandy," being married, has no just cause for being lonesome now though, as Mrs. Walker is up here with him. Sigma Alpha Epsilon claimed "Sandy" during his four years at the University of Georgia.

EDWIN C. WARD
3934 Frontier Avenue Chicago, Illinois

"Bill" is the Class Secretary. Culver Military Academy, Purdue University, and Alpha Tau Omega have all claimed an important part in shaping "Bill's" destinies. His business experience has been in the construction field, and after receiving the Babson Institute sheeps-kin, he is to be located with the United Cork Company of Chicago. Incidentally "Bill" is a bowler of no mean ability.

CAPTAIN GEORGE STEWART WARREN
c o The Chief of Air Corps Washington, D. C.

The "Cap" is the Army's representative at the Institute this year. Every one feels that General "So and So" certainly made a wise appointment. Captain Warren's prime achievements in the Army Air Corps are his qualifications as airplane pilot, airplane observer, aerial gunner, airship pilot, balloon pilot and observer and expert aerial bomber. These distinctions are the maximum one may achieve in the Army Air Corps and the number who have made the grade are very few.
MYRON M. WARREN

64 Barber Street Torrington, Connecticut

"Skipper" comes to Babson after four years at Gloucester, Massachusetts, High School, and another four years at Colgate University. At the Institute he has interested himself in bowling and basketball as well as being one of the members of the Editorial Staff of this Yearbook. "Skipper" hopes to get into industrial engineering after graduation.

GEORGE H. F. WASS

West Brookfield Massachusetts

"Sam" returned to complete his course this January after about two years' absence. During this time, he has acted as secretary and treasurer of the Warren Steam Pump Company of Warren, Massachusetts. He has been with this concern since graduating from the Warren High School about ten years ago. "Sam" plans to take a course in Advanced Distribution next fall before entering the business world anew.

RALPH WAYNE

136 Kemper Street Wollaston, Massachusetts

After four years at Thayer Academy and three at Massachusetts Institute of Technology, where he was a member of Delta Tau Delta Fraternity, Ralph has come to Babson to apply the finishing touches to his education. In the past, he has been associated with the Jordan Marsh Company of Boston, but as to the future, he is more or less uncertain.
DANA C. WELLS, JR.

39 Broad Street
Newburyport, Massachusetts

This tall lad has come all the way to Babson Institute from Newburyport by way of Phillips Exeter Academy and Wesleyan University, where he became affiliated with Sigma Nu Fraternity. His business experience during this time has been with the Harvard Cooperative Society and the Hood Rubber Company. Here among other things, Dana has become quite adept in the science of bowling. His future plans point to advertising.

DESHLER WHITING, JR.

231 Brahman Boulevard
San Antonio, Texas

And here is a man from the "land of sage brush and cactus." The popular conception of the Texan fits him perfectly, a tall, lean, lankly chap with a slow southern drawl. "Tex" has attended New Mexico Military Institute for three years before entering Babson, and in the future, he intends to engage in mining operations.

LAURENCE R. WILSON

180 Franklin Street
Denver, Colorado

After a year at Princeton University, "Laurie" packed his bag and moved up to Massachusetts so as to have a better eye on the Tiger's dread rival—Harvard. Previously he attended Hill School for three years and Han School for one. "Laurie" was a most enthusiastic bowler during the season. The oil industry has a hold on "Laurie" so some day we may hear of "Wilson's Gas."
HENRY J. WELCH, JR.

13715 Shaker Boulevard  Cleveland Heights, Ohio

"Hank" is a product of the University School of Cleveland and Gunnery School of Washington, D. C. Following the completion of the regular Institute courses, he took up an additional study in Advanced Finance. "Hank's" business experience has been with the Youngstown Sheet and Tube Company with which concern he expects to be located in a production or sales capacity.

WILLIAM WINTER

Medina  Washington

Here we have the President of the 1931 Class. Before leaving Seattle "Bill" attended the Moran Preparatory School for four years and the University of Washington for three terms. At the latter he was a Phi Gamma Delta. Working in a brokerage house at Long Beach, California, for a short while has shown "Bill" that he has a liking for the investment game which he hopes to enter soon.

RICHARD RULE YOUNG

15 President Street  New Rochelle, New York

"Dick" has garnered his education from Needham, Massachusetts, High School, Whitgift Grammar in London, Knox College, and Brown University, where he joined the Sigma Kappa Psi Fraternity. At Babson "Dick" has taken a keen interest in bowling and is one of the team captains. His business experience has been with the Walworth Company, in statistical work, in which field he is to engage after finishing at the Institute.
EDWARD D. SPILMAN

South Hills, Charleston, West Virginia

Four years ago, "Speed" was enjoying life at Princeton Prep; two years ago at Shenandoah Valley Academy; and now at the Institute. "Speed" has also displayed his talents as an electrical engineer with the Appalachian Power Company, but as to the future, neither he nor we can even guess.

GERALD H. THOMPSON

624 Orchard Lake Avenue, Pontiac, Michigan

"Jerry" returned to Pontiac in December after completing the Finance Course. He also spent the fall term at Babson Institute a year ago taking the course in Distribution, but did not return that winter, preferring a trip through Europe. While at the Institute, "Jerry" was very prominent in bowling. As to future plans, he has not decided whether to take a law course at home or to enter the banking field.
"All such automatic methods create new demands and new industries; the greatest profits will go to those who popularize and sell such automatic machinery."