G.E. Exective to Speak Here

Mr. Robert L. Fegley, an executive of the General Electric Company, will speak at an assembly sponsored by the Society for the Advancement of Management on Thursday, December 7. Mr. Fegley is manager of Public Issues Analysis and Presentation, Relations Services for the General Electric Company at the company headquarters in New York City. Mr. Fegley's organization is responsible for the analysis of the public issues that affect business, and the preparation of papers, testimony and statements reflecting the company's views on these issues.

Mr. Fegley has held a series of positions in advertising and public relations work at General Electric since joining the Company in 1920. In 1922, Mr. Fegley was manager of Visual Education, a position he held until 1924, when he became Manager of Institutional Advertising and Programs. In 1936, Mr. Fegley became manager of Public Issues Analysis and Presentation.

Mr. Fegley has addressed business audiences in New York, Boston, Philadelphia, Cleveland, Los Angeles, and Washington, D.C., on topics ranging from the development of public issues to the definition of business judgments. His speeches have been acclaimed for their clarity and insight, and his contributions to the field of public issues analysis have been widely recognized.

NO SMOKING ALLOWED

Smokers must be seated in the rear of the auditorium. No smoking is allowed in the main auditorium or in the lobby. Smoking is permitted only in the rear of the auditorium, which is reserved for smokers. No smoking is allowed in the lobby or in the rest rooms.

NO LATE COMERS

Please arrive at least 15 minutes before the start of the assembly. The doors will be locked at the beginning of the assembly, and no one will be admitted after 8:30 a.m.

NO PHOTOGRAPHY

No photography is allowed during the assembly. Photography is permitted only after the assembly concludes.

NO FOOD OR DRINKS

No food or drinks are allowed in the auditorium or in the lobby. Refreshments will be available in the lobby after the assembly.

NO CELL PHONES

Please turn off your cell phones during the assembly. No cell phone use is allowed in the auditorium or in the lobby.

NO BLANKET OR CUSHION ON CHAIRS

Please do not bring any blankets or cushions to the assembly. Chairs will be arranged in rows for maximum comfort.

NOlef-tech devices

No laptop or electronic devices are allowed in the auditorium or in the lobby. Devices must be turned off and put away during the assembly.

NO UNIFORMS

No uniforms are required for the assembly. Business casual attire is recommended.

NO REFUNDS

No refunds will be issued for cancelled or postponed assemblies.

NO EXCEPTIONS

No exceptions will be made to any of these rules. Please comply with all rules and regulations to ensure a safe and enjoyable assembly experience.

Penalties for Violation of Rules

Violation of any of these rules will result in a penalty of exclusion from the assembly. The penalty will be assessed at the discretion of the event coordinator.

Note to Students

If you are unable to attend the assembly, please contact the event coordinator to arrange for a makeup session. Makeup sessions will be held during the event. No exceptions will be made to this policy.
Controversial Corner

To Seniors and Graduate students, this article will be of immediate interest. To Underclassmen, it will be of great value during the next year or two as it is written from the perspective of a future professional. The substance of this article is reprinted from ‘Maverick Journal’, Wall Street Journal, November 1982.

The transformation in Chance Vocational that makes it such a useful job market is that, unlike most other job markets today, the company is not concerned with the individual being a good worker, or the individual being a good employee. It is concerned with the individual being a good citizen. The company is interested in whether the individual is willing and able to fit in with the company's culture and to contribute to the company's success. This is a significant change from the traditional job market, where companies were focused on finding and keeping employees who could do the job, regardless of whether they were good citizens.
S.A.M. VISITS SANBORN

On Wednesday, November 16, seventeen members of S.A.M. visited the Sanborn Company at Waltham. Sanborn manufactures a variety of electronic medical and industrial instruments which are renowned for their quality and dependability. The company is... 

DELTA SIGMA PI IN FIELD TRIP

The Gamma Sigma Chapter of Delta Sigma Pi made a field trip to the Waltham Brewery on Thursday Nov. 16. The brothers and their guests were treated to an extensive tour of the plant. They observed the various processes involved in the brewing of beer and ale. They saw everything from the pumps that move the beer around the tanks to the large storage tanks where Red Cap Ale and Black Label beer are aged for weeks. Of the most interesting sights was the computerized monitoring system.

BABSON ELEVEN DOWN, BC TEAM...

On November 11, the Babson College Men’s Basketball Team (From Babson) and the Boston College Men’s Basketball Team (From Boston College) played Delta Sigma Pi in an Athens field under a cloud-covered sky. It was a hard-fought battle, and Babson eventually won by the score of 80-77. The game was well attended.

BABSON ELEVEN DOWN, BC TEAM

On November 11, the Gamma Sigma Chapter (From Babson) and the Delta Sigma Phi Chapter (From Boston College) played Delta Sigma Pi in an Athens field under a cloud-covered sky. It was a hard-fought battle, and Babson eventually won by the score of 80-77. The game was well attended.

GIVE YOUR FAMILY A SAFE XMAS

give them seat belts, will fit American or Foreign Cars,.....

Fed Marks: P.M. 304
CE 5-7377
DELIVERY
GUARANTEED
FOR XMAS

SUNSHINE DAIKIRI

For Everything Good

SANDWICHES

COFFEE
FRAPPES
ICE-CREAM

Where You Meet Your Friends
Open 7 A.M. to 11:30 P.M.

THE House of Bargains

OPEN

Mrs. Adams Office 
Curt Givan
6:00-6:30 Mon.-Fri. 
Doug Rowe

* Electric Razors * Novelties * Musical Instruments 
* Jewelry Boxes * Radios * Stereos 
Plus over 1000 other items at Discount Prices

Do your Christmas Shopping Early and 
Save on Gifts for the Entire Family

ADS Holds Annual Orphan’s Yule Party

On December second, Alpha Delta Pi, a social sorority of the Barnard College Orphan’s Christmas Party for the Pomfret Orphanage House of Newtown in the Fo’C’sle.

Gifts for the orphans were collected by the Brotherhood from the surrounding community and from the members of Theta Sigma Phi. The Brotherhood and their guests enjoyed a meal in the Fo’C’sle on the eve of the party to wrap gifts for everyone associated to a social gathering.

The orphans enjoyed cartoons and a visit from Olaf Nord, who gave each orphan five individual gifts, which when stacked on end were taller than the

S.A.M. Holds Fall Banquet

On Thursday evening, November 14th, the Society for Advancement of Management held its annual Fall Banquet at the Hotel Nikko. With happy hour commencing at 5:00 p.m., a successful and entertaining evening was had by all.

Dinner paved the way to the more enlightening aspect of the evening, Banfield Auditorium, S.A.M. President, opened the meeting with his introduction to various members for their excellent work this fall. The December graduates then gave short, facetious well-wishes.

The highlight of the evening was a speech, "Philosophy of Businessmen," by George Washington University Senior Vice-President of John Hancock Insurance Company.

In his introduction, Mr. Slater made careful remarks about the complex world becoming even more complex. He also spoke about the importance of an agricultural society to an industrial society brought with it many changes. A close examination of the world around us is necessary to commend any code of ethics.

The speech was distributed among five major points. In order, these are:

(1) Business should be conducted such that the public will profit from the products a company is producing. Mr. Slater was the one to point out that, for example, if businesses could increase their standards of living and improve the quality of life, business should survive if its purpose is not for the common good.

(2) A business should be on the assumption that it will be a continue entity. If it is in need of the common good, it should continue on that basis. Producers should be best up to date through Research and Development.

(3) Business should be organized to make a reasonable profit; today, the element of risk is not as prevalent as it was one hundred years ago. Here, there is question as to whether the same rates of profit should be permitted.

(4) Business should be run so that it is able to generate its capital internally rather than borrow it from the government. According to the Harvard Business School, two-thirds of Research and Development expenses are covered by Federal grants.

(5) Business should therefore not be run in order to consider its employees, the community, and the nation in which it is a part. The summarization of these five points concluded the speech. Following a question and answer period, Mr. Slater’s eloquent and stimulating speech delighted the members of S.A.M. with a following evening, he challenged the audience to think and think on these principles.

GROVE ST. BARBER SHOP

Cedar 5-8282

Next to Lobster Claws Coffee Shop

Welcome to

LICKWICK LTD.

68 UNION STREET, NEWTON CENTRE, MASS. (at the NTA station)

BigeLOW 4-6055

Gentlemen’s Attire & Ladies’ Haberdashery

styled in the University Manner exclusively

OPEN EVERY NIGHT UNTIL CHRISTMAS

Babson Representative: A. Wm Tranillo ‘63

MARCKETS

31 STORES AND

BROUGHT-SIMONETTI JUMBOEURS

... where quality stars!
**FOCUS**

The sixth lecture in the TV series "FOCUS: Ideology and World Affairs", given by Dr. John S. Harvard and Tufts University, will be presented on WGBH-TV, Channel 4, Tuesday and Wednesday, Sept. 17 and 18, at 8:30 p.m. and 11:30 p.m., respectively.

**What's Pure Research?**

Distinguished from that which has practical application, pure research is concerned with the discovery of fundamental knowledge to widen man's understanding of himself and the universe.

Ford Motor Company's Scientific Laboratory in Dearborn, Michigan is dedicated to the pursuit of knowledge in the physical sciences. On its staff are scientists of national and international reputation who conduct independent basic research programs of an extremely broad nature.

What does Ford Motor Company support research which seemingly is unrelated to the manufacture of its products? It is our view, and a pioneering concept in our industry, that entirely new approaches to technical problems can come only from unhampered scientific investigation. Deeper understanding of matter itself, and of the conversion and storage of energy—aside from widening man's primary knowledge—may have great impact in application in tomorrow's vehicle design.

Thus knowledge wrested from nature by scientists will be taken by technologists and applied to serve practical needs and desires. Another example of Ford's leadership through scientific research and...
Final Exam Schedule

FALL TERM, 1961

NOTE: Any student missing an exam without being excused beforehand will receive an "F" for the course. Please note section and room assignment.

Saturday, December 9

<table>
<thead>
<tr>
<th>Section</th>
<th>Regular Class Hour</th>
<th>Exam Room</th>
</tr>
</thead>
<tbody>
<tr>
<td>S-2-4</td>
<td>11:30 TTH, 10:30S</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>S-3</td>
<td>8:30 MWF</td>
<td>Lyon 302</td>
</tr>
<tr>
<td>S-5</td>
<td>9:30 TThs</td>
<td>Library 'D'</td>
</tr>
<tr>
<td>J-1</td>
<td>10:30 MWF</td>
<td>Forest 1</td>
</tr>
<tr>
<td>J-2</td>
<td>11:30 MWF</td>
<td>CN-2</td>
</tr>
<tr>
<td>J-3</td>
<td>8:30 MWF</td>
<td>Forest 2</td>
</tr>
<tr>
<td>J-4</td>
<td>9:30 MWF</td>
<td>Lyon Annex</td>
</tr>
<tr>
<td>G-1</td>
<td>10:30MWF, 11:30T</td>
<td>Lyon 302</td>
</tr>
<tr>
<td>Sec.1 &amp; 2 All groups</td>
<td>8:30 TThs</td>
<td>Library 'D'</td>
</tr>
<tr>
<td>F-1</td>
<td>9:30 MWF</td>
<td>Lyon 202</td>
</tr>
<tr>
<td>F-2</td>
<td>9:30 MWF</td>
<td>Lyon 302</td>
</tr>
<tr>
<td>F-3</td>
<td>9:30 MWF</td>
<td>Forest 1</td>
</tr>
<tr>
<td>F-4</td>
<td>8:30 MWF</td>
<td>Forest 2</td>
</tr>
<tr>
<td>F-5</td>
<td>10:30 MWF</td>
<td>CN-2</td>
</tr>
<tr>
<td>F-6</td>
<td>11:30 TTH, 10:30S</td>
<td>Knight Annex</td>
</tr>
</tbody>
</table>

Monday, December 11

<table>
<thead>
<tr>
<th>Section</th>
<th>Regular Class Hour</th>
<th>Exam Room</th>
</tr>
</thead>
<tbody>
<tr>
<td>S-1</td>
<td>8:30 TThs</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>S-2</td>
<td>9:30 TThs</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>S-3</td>
<td>11:30 MWF</td>
<td>Lyon 202</td>
</tr>
<tr>
<td>S-4</td>
<td>8:30 MWF</td>
<td>Lyon 302</td>
</tr>
<tr>
<td>S-5</td>
<td>9:30 MWF</td>
<td>Lyon 302</td>
</tr>
<tr>
<td>G-1</td>
<td>8:30 MWF, 10:30T</td>
<td>Forest 2</td>
</tr>
<tr>
<td>J-1,6</td>
<td>11:30 MWF</td>
<td>Lyon 202</td>
</tr>
<tr>
<td>J-2,3</td>
<td>10:30 MWF</td>
<td>Lyon 302</td>
</tr>
<tr>
<td>J-4,5</td>
<td>8:30 MWF</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>J-5</td>
<td>11:30 MWF</td>
<td>Forest 1</td>
</tr>
<tr>
<td>J-6</td>
<td>10:30 MWF</td>
<td>Forest 2</td>
</tr>
<tr>
<td>J-7</td>
<td>10:30 MWF</td>
<td>CN-2</td>
</tr>
</tbody>
</table>

Tuesday, December 12

<table>
<thead>
<tr>
<th>Section</th>
<th>Regular Class Hour</th>
<th>Exam Room</th>
</tr>
</thead>
<tbody>
<tr>
<td>S-2</td>
<td>9:30 MWF</td>
<td>Lyon 302</td>
</tr>
<tr>
<td>S-3</td>
<td>9:30 TThs</td>
<td>Lyon 302</td>
</tr>
<tr>
<td>S-4</td>
<td>11:30 MWF</td>
<td>Forest 2</td>
</tr>
<tr>
<td>S-5</td>
<td>11:30 TTh, 10:30S</td>
<td>Library 'D'</td>
</tr>
<tr>
<td>Sec.1</td>
<td>9:30 MWF</td>
<td>CN-2</td>
</tr>
<tr>
<td>Sec.2</td>
<td>1:30 MWF</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>Sec.3</td>
<td>10:30 MWF</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>Sec.4</td>
<td>9:30 TThs</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>Sec.5</td>
<td>8:30 MWF</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>Sec.6</td>
<td>8:30 TThs</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>J-1,2</td>
<td>8:30(Durgin)</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>J-3</td>
<td>9:30(Wertheimer)</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>J-4</td>
<td>11:30(Durgin)</td>
<td>Lyon 202</td>
</tr>
<tr>
<td>J-5</td>
<td>11:30(Wertheimer)</td>
<td>Lyon 302</td>
</tr>
<tr>
<td>J-6</td>
<td>10:30(Durgin)</td>
<td>Lyon 302</td>
</tr>
<tr>
<td>Sec.1 &amp; 2 All groups</td>
<td>9:30 MWF, 8:30T</td>
<td>Library 'D'</td>
</tr>
<tr>
<td>F-1,2,3 All groups</td>
<td>8:30 TThs</td>
<td>CN-2</td>
</tr>
</tbody>
</table>

Wednesday, December 13

<table>
<thead>
<tr>
<th>Section</th>
<th>Regular Class Hour</th>
<th>Exam Room</th>
</tr>
</thead>
<tbody>
<tr>
<td>S-4</td>
<td>9:30 MWF</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>S-5</td>
<td>8:30 MWF</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>S-6</td>
<td>8:30 MWF</td>
<td>CN-2</td>
</tr>
<tr>
<td>F-3</td>
<td>8:30 MWF</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>F-5</td>
<td>11:30 MWF</td>
<td>CN-2</td>
</tr>
<tr>
<td>F-6</td>
<td>10:30 MWF</td>
<td>Knight Annex</td>
</tr>
<tr>
<td>J-4</td>
<td>10:30 MWF</td>
<td>Lyon 202</td>
</tr>
<tr>
<td>J-5</td>
<td>9:30 MWF</td>
<td>Lyon 302</td>
</tr>
<tr>
<td>J-6</td>
<td>9:30 TThs</td>
<td>Forest 2</td>
</tr>
</tbody>
</table>

Continued on Page 8
President Kriebel, in his personal report to the Alumni of Babson Institute, stressed the importance of environment in learning. Babson Institute is making a sincere effort to expand the facilities of the Institute to meet the growing demands of education. The Institute has taken many steps toward this end. The Graduate School was started in September. This year, the undergraduate program has been expanded further with additional classrooms. Plans have been completed for the Gordon A. Y. Dining Hall, and funds are now being raised for its construction.

More needs to be done and will be done. President Kriebel also mentioned the need for "student common rooms." According to the existing plans for the new dining hall, the present dining area will be expanded to serve as the student union. The question now arises: "How and to what extent will the proposed area be converted into 'student common rooms'?"

Some of our campus leaders have made the point that half of the student union should be assigned specifically for the use of students as meeting areas, since there is much congestion and confusion concerning the use of the Cup and Sancerre and the Folio Club. The future student union has some problems to solve. There is no question that there is a need for providing sufficient areas for various organizations. However, the EXCE News Staff holds the opinion that the student union should be available primarily for the use of alumni and registered students rather than organizational meetings from time to time, which might represent the minority of students.

I hope you will read this personal report with renewed interest and pride in Babson Institute.

Sincerely yours,
Harry A. Kriebel

---

**SPECIAL NOTICE**

**PLEASE READ CAREFULLY**

**REGISTRATION DAY - WEDNESDAY, JANUARY 3**

**WINTER REGISTRATION TIME ARRANGEMENTS ARE ASFOLLOWS**

**Last Names**

Abbate-Blanchard 9:00-9:30 a.m.
Breed-Davis 9:30-10:00 a.m.
Dean-Gaynor 10:00-10:30 a.m.
Georgie-Singley 10:30-11:00 a.m.
Hilburn-Levis 11:00-11:30 a.m.
Hill-Needham 11:30-12:00 p.m.
Hundig-Rayner 12:00-12:30 p.m.
Regnier-Stolz 12:30-1:00 p.m.
Sargent-Swett 1:00-1:30 p.m.
Tallman-Wheeler 1:30-2:00 p.m.
Whelan-Z serradorf 4:00-4:30 p.m.

Please cooperate with us to make Registration run smoothly.

---

**BABSON PROGRAM ANNOUNCED**
Gordon M. Trim Dining Hall

It has been announced that the Daboll Development Committee is planning the construction of the Gordon M. Trim Dining Hall. It is to be located in woods, facing the woods and hilly out-buildings of the old convent home. This means one of the most unattractive spots in need of a $500,000 investment.

1. In the college administration area, there is a building that is the center of attraction, making it more possible to get to classes easier for the majority of the campus students.

There are many reasons why the new construction would proceed in this general direction. However, with an aesthetic view toward the natural formation of the terrain of the campus, it would seem that a more suitable spot might be found. Here are a few suggestions made in an effort to enhance the general appearance of the college, its grounds, and buildings.

The athletic field on the campus is one of the highest points of land in the Wellesley area. This can be verified by simple observation from the top of the hill. Standing on the athletic field and facing northeast, one can see over the campus, the Newton Library tower, and on into greater Boston.

Because of the already existing parking facilities and the accessibility from the dormitory residence halls, it would seem that a new construction likely find a more suitable site. If it were built half-way up the hill, between the parking lot and the athletic field, a large wide set of brick or granite steps could connect the building with the parking lot. This would afford easy entrance to the students as well as the various groups of visitors desiring using the campus facilities from time to time.

The students residing in Colesman and Bryant Halls would be able to walk a shorter distance to the dining hall if it were located on the suggested hillside. The dormitories on this side from Forest or Annex would be able to legally park their cars if they wanted to drive to meals. Parking facilities are not presently considered for the proposed Gordon M. Trim Dining Hall.

The main factors in favor of the location given to the dining hall are as follows:

1. Placing the new building where it can be seen and its architectural features appreciated.

2. Maintaining a constant standard of the design of the new building, to be in the same neighborhood, in opposition to putting a modern structure next to the midst-mash of the Convent Home.

3. Ease of accessibility for students and abundant parking facilities to accommodate the groups using the facility.

4. If the rear of the building were designed high enough, the rear faculty rooms and lobby would look out over the athletic field, allowing outdoor views of the athletic contests on campus.

5. The new building might become the center of attraction, making it more possible to get to classes easier for the majority of the campus students.

There are many reasons why a more remote nature that allows for a bearing on the location of the building. Here are a few suggestions that would help to determine the attitudes and ideas involved.

A view of the hall might include the following lists:

1. What is to be done with the water and sewage disposal on such a high point of land? What about water pressure?

2. How will parking facilities be planned to accommodate fresh fruits and vegetables in seasonable be able to the hill in the winter?

3. What is the height of the system of the ground on the hill? Will there be enough sunshine to maintain the hillside?

4. Where is the kitchen help going to be?

5. Will there be enough help in the kitchen to handle the amount of work involved?

6. Where is the kitchen help going to be located?

There are countless other questions to be decided before the plans can be transformed into brick and mortar. It should be kept in mind that the new buildings are being built for student use, and as such should afford the best available for the money spent.

We should try to have a Sears Roebuck catalog of the campus in a location where its best features can be appreciated. The traffic congestion at the Hollister building at 8 a.m. and again at 3 p.m. would interfere with the students if the dining hall were moved from its vicinity, and located on the hillside. The Forest Annex area is both presently unattractive and remote to the center of the campus. Construction of these factors would require large outlays of cash.
WHEELER APPOINTED BABSON COACH

George Wheeler, Jr., of Ashland has been appointed swimming coach at Babson Institute in Wellesley, according to an announcement by Tom Smith, athletic director.

A 1967 graduate of Springfield College, Wheeler is an educational instruction teacher at Framingham High School and is also assistant coach of gymnastics, while at Springfield College he was a member of the freshman and varsity swimming team. He is a qualified Red Cross instructor and has worked for the past five years as an instructor in swimming and diving at Camp Caesar in Harrisonburg, Pa.


BEAT SIMS FOULS

Harford troubles Bryant

The winners of the two afternoons games on Saturday, Bryant College and the University of Hartford, met in the semi-finals of the Babson Invitational Tournament on Sunday afternoon. At the end of the game Hartford was on top by a score of 25-20 and thus moved into the finals against Merrimack college, the winners of Saturday's game.

At the end of the first quarter, it was evident that Hartford was going in as they held a 9-6 lead. The fancy foot handling and deadly shooting of all the Hartford players was too much for the speed of Bryant College. Harford wing of Bryant scored a new invitational point score high with 25 points. Four other of his teammates scored in double figures which proved to be a great asset in their victory, of game. Then, with Delta on the ARPI 50 yard line, a quick pass to "Wes" in the end zone, scored a pass to Chris Bullock, who was standing in the end zone, put Delta ahead 6-0. In the attempt for the extra point, Singer, who applied in for the alluring Sarkanian, converted in the end zone to make it 7-0. The "Too" Bob Bennett showed an example of what was to be expected from his "too" for the rest of the afternoon and kicked the ball beyond the end zone to stop any further scoring.

AKPI started to move the ball after making a first "two" for the semi-finals, Merrimack engaged in the big, finals Sunday evening. Merrimack won the battle by the score of 70-65. During the first period the game was very close with Merrimack attaining as much of a lead as nine points only to see Hartford fight back to tie the score and take a one-point lead. With only two seconds remaining in the period, though, Merrimack sunk a basket for a 30-28 halftime lead. Merrimack came roaring back in the second half to put the game on ice with a lead at the ten-minute mark of seventeen points, with less than five minutes to go Merrimack put in its 'reserves which Hartford took advantage of and rallied to trail by only five points at the final buzzer sounded.

FOOTBALL

The Babson campus anxiously awaited the annual game between Alpha Kappa Psi Fraternity and Delta Sigma Pi Fraternity. This game provided many spectacular moments and thrills for participants as well as spectators.

Both teams were minus a key player; Delta - sig's quarterback Herb Sarkanian was out with an injured leg, Alpha Kappa Psi quarterback Bill Donohue was nursing a hip injury. The teams, however, opened kickoff, and for the first few minutes, it looked as though it would be another match of great interest, but in the end, Delta, with the score of 930, captured the victory. The game was much too close, but it would have been an even match with a great asset in their victory, of game. Then, with Delta on the ARPI 50 yard line, a quick pass to "Wes" in the end zone, put Delta ahead 6-0. In the attempt for the extra point, Singer, who applied in for the alluring Sarkanian, converted in the end zone to make it 7-0.

The "Too" Bob Bennett showed an example of what was to be expected from his "too" for the rest of the afternoon and kicked the ball beyond the end zone to stop any further scoring.

In the second half it seemed that it was only a matter of how high Delta's Sig offensive could run the score before Singer leaped over hurdles in the defense for passes in Walter Johnson's end zone. Before the second half was over, Singer had scored two, Walters two, Bullock two and extra points were chipped in by other Delta-Sig players. It was a spirited effort. The defense, composed of Jack Sheehan, Mike Doggett, Mike Flaherty, John Mitchell, Jim Hancock, ex-coach John Proctor, and Mike Gavron, finally pressured the opposing quarterback and knocked down all flying pigskin.

AKPI fought until the end but just couldn't seem to get to gain. An excellent showing on both sides was enjoyed by all in attendance. At the final gun Delta-Sigma Phi took the trophy with a score of 930, capturing the victory. The game was much too close, but it would have been an even match with a great asset in their victory, of game. Then, with Delta on the ARPI 50 yard line, a quick pass to "Wes" in the end zone, put Delta ahead 6-0. In the attempt for the extra point, Singer, who applied in for the alluring Sarkanian, converted in the end zone to make it 7-0. The "Too" Bob Bennett showed an example of what was to be expected from his "too" for the rest of the afternoon and kicked the ball beyond the end zone to stop any further scoring.

In the second half it seemed that it was only a matter of how high Delta's Sig offensive could run the score before Singer leaped over hurdles in the defense for passes in Walter Johnson's end zone. Before the second half was over, Singer had scored two, Walters two, Bullock two and extra points were chipped in by other Delta-Sig players. It was a spirited effort. The defense, composed of Jack Sheehan, Mike Doggett, Mike Flaherty, John Mitchell, Jim Hancock, ex-coach John Proctor, and Mike Gavron, finally pressured the opposing quarterback and knocked down all flying pigskin.

AKPI fought until the end but just couldn't seem to get to gain. An excellent showing on both sides was enjoyed by all in attendance. At the final gun Delta-Sigma Phi took the trophy with a score of 930, capturing the victory. The game was much too close, but it would have been an even match with a great asset in their victory, of game. Then, with Delta on the ARPI 50 yard line, a quick pass to "Wes" in the end zone, put Delta ahead 6-0. In the attempt for the extra point, Singer, who applied in for the alluring Sarkanian, converted in the end zone to make it 7-0. The "Too" Bob Bennett showed an example of what was to be expected from his "too" for the rest of the afternoon and kicked the ball beyond the end zone to stop any further scoring.

In the second half it seemed that it was only a matter of how high Delta's Sig offensive could run the score before Singer leaped over hurdles in the defense for passes in Walter Johnson's end zone. Before the second half was over, Singer had scored two, Walters two, Bullock two and extra points were chipped in by other Delta-Sig players. It was a spirited effort. The defense, composed of Jack Sheehan, Mike Doggett, Mike Flaherty, John Mitchell, Jim Hancock, ex-coach John Proctor, and Mike Gavron, finally pressured the opposing quarterback and knocked down all flying pigskin.

AKPI fought until the end but just couldn't seem to get to gain. An excellent showing on both sides was enjoyed by all in attendance. At the final gun Delta-Sigma Phi took the trophy with a score of 930, capturing the victory. The game was much too close, but it would have been an even match with a great asset in their victory, of game. Then, with Delta on the ARPI 50 yard line, a quick pass to "Wes" in the end zone, put Delta ahead 6-0. In the attempt for the extra point, Singer, who applied in for the alluring Sarkanian, converted in the end zone to make it 7-0. The "Too" Bob Bennett showed an example of what was to be expected from his "too" for the rest of the afternoon and kicked the ball beyond the end zone to stop any further scoring.

In the second half it seemed that it was only a matter of how high Delta's Sig offensive could run the score before Singer leaped over hurdles in the defense for passes in Walter Johnson's end zone. Before the second half was over, Singer had scored two, Walters two, Bullock two and extra points were chipped in by other Delta-Sig players. It was a spirited effort. The defense, composed of Jack Sheehan, Mike Doggett, Mike Flaherty, John Mitchell, Jim Hancock, ex-coach John Proctor, and Mike Gavron, finally pressured the opposing quarterback and knocked down all flying pigskin.

AKPI fought until the end but just couldn't seem to get to gain. An excellent showing on both sides was enjoyed by all in attendance. At the final gun Delta-Sigma Phi took the trophy with a score of 930, capturing the victory. The game was much too close, but it would have been an even match with a great asset in their victory, of game. Then, with Delta on the ARPI 50 yard line, a quick pass to "Wes" in the end zone, put Delta ahead 6-0. In the attempt for the extra point, Singer, who applied in for the alluring Sarkanian, converted in the end zone to make it 7-0. The "Too" Bob Bennett showed an example of what was to be expected from his "too" for the rest of the afternoon and kicked the ball beyond the end zone to stop any further scoring.

In the second half it seemed that it was only a matter of how high Delta's Sig offensive could run the score before Singer leaped over hurdles in the defense for passes in Walter Johnson's end zone. Before the second half was over, Singer had scored two, Walters two, Bullock two and extra points were chipped in by other Delta-Sig players. It was a spirited effort. The defense, composed of Jack Sheehan, Mike Doggett, Mike Flaherty, John Mitchell, Jim Hancock, ex-coach John Proctor, and Mike Gavron, finally pressured the opposing quarterback and knocked down all flying pigskin.

AKPI fought until the end but just couldn't seem to get to gain. An excellent showing on both sides was enjoyed by all in attendance. At the final gun Delta-Sigma Phi took the trophy with a score of 930, capturing the victory. The game was much too close, but it would have been an even match with a great asset in their victory, of game. Then, with Delta on the ARPI 50 yard line, a quick pass to "Wes" in the end zone, put Delta ahead 6-0. In the attempt for the extra point, Singer, who applied in for the alluring Sarkanian, converted in the end zone to make it 7-0. The "Too" Bob Bennett showed an example of what was to be expected from his "too" for the rest of the afternoon and kicked the ball beyond the end zone to stop any further scoring.
The lights come on. The men set. The campus quiets down. The lights go out again, and the college ends another day. At this point the day is just beginning for the two night watchmen, but as the snack bar is closing, the two start out on their separate rounds. This last weekend watchman John Lucente was training a newcomer, Frank White, as they both made the entire rounds together.

Usually, each watchman takes one half of the campus, divided into the upper and lower sections. They make three to five rounds a night, each of about 40 minute duration. In the cold weather the men on the upper half drive stopping at each building to check as the lower half man, boilers, lights, heating, and general conditions.

The last round begins about 6:00 and ends close to 6:45, the men taking longer to turn on the night lights and to give one last check. On their last round they meet up with Babson's "early birds" postmidnight survey John Poirier and Charles Lannon have arrived at Babson Park, Mass., to sort up to 14,000 pieces of mail daily; this monumental task takes three hours and ends just as the second of six incoming deliveries arrives.

A little after 5:00 the kitchen chefs and crew begin the preparation of breakfast. The papers arrive at Park Manor. Bus driver Bill Roshi brings the first load of passengers to the campus. Into the lower regions of Coleman arrive the Maintenance Crew at 6:00. And at 8:00 some 700 students arrive on their weary way to start the cycle again.

LIBRARY ATTENDANT Kent Miller shuts off the last light.

ZIG'S FULLER DUNCAN collects the last Super Sub.

A STUDENT rushes late into the night. It's now 1 a.m.

FRANK WHITE and John Lucente enter the kitchen delivery area at 2:45.

FRANK WHITE shines his flashlight down the stairs to Coleman's boiler with John Lucente a step ahead, time clock in hand. The clock will be punched, the boilers inspected and a general check made of the entire area.

THE CLOCK is punched at Bryant's boiler room at 3:00.

THE BOILER checks out O.K.

MAIL SORTING begins at 5 a.m.
To The Editor
CONTINUED FROM PAGE 2

WELLESLEY HILLS SERVICE CENTER
ARTHUR C. NEVINS
343 WORCESTER ST.
WELLESLEY HILLS, MASS.
CE. 5-9009

CHRISTMAS GREETINGS
From Your Campus
What nicer way to say "Merry Christmas" than with a gift that is a reminder of your college campus—tender to Mom, Dad, kid brother or sister, or that special girl friend?

On our shelves you'll find so many gifts that are appropriate for giving as you return home for Christmas.

To Mention but a few, there are souvenirs aboard in the original, Bobo Steel-Scarfers, green-and-white gloves to match, caps, banners and pennants, school jewelry, Lifeguards, pipes, sweatshirts and t-shirts, and lots of others. Come in and browse around—and, of course, there's your charge account to ease your Christmas shopping pains.

Start your Christmas Shopping at THE BABSON BOOKSTORE

WELLESLEY HILLS
Hollister Blvd.
P.S. from the Bookstore Crew: We hope your score is high on all your exams and that you have a most enjoyable Christmas holiday. We'll be ready to serve you with the opening of the new Term on January 3.
INVITATIONAL TOURNAMENT
At 10 a.m. today at the Madison Park Armory, the Boston Invitational Tournament will open, with the following teams participating: The University of Harvard, Bowdoin College, Bryn Mawr College, University of Pennsylvania, University of Vermont, the Boston College, and the University of Connecticut.

In the first game of the Tournament, the Harvard-Bowdoin match was held. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.

The Harvard team was led by the Harvard-Bowdoin Match, held at 10 a.m. today at the Madison Park Armory. The Harvard team was represented by three members of the Cambridge Parkettes Club, and was driven by Captain John C. McLaughlin, with Skipper John B. Kneeland, and Crew Member John W. Perry.
EIGHT BABSON SENIORS ARE HONORED

Eight Babson Institute seniors have been named to the 1961-62 edition of "Who's Who Among Students in American Universities and Colleges," according to Everett W. Stephens, Dean of Students. The annual publication lists outstanding students from accredited colleges and universities all over the nation. Students are chosen on the basis of superior scholarship, a well-rounded extra-curricular program, and demonstrated leadership qualities.


ATTENTION

Attention -- Harlow Foeble (reknowned pseudo-intellectual) reports the loss of his two favorite non-fiction novels, The Return of the Unadulterated Day by Franklyn Fascile and The Missing Link by Patrickson Frederick. The Foeble one promises a reward that will befit the little prince who once again alone the portals of knowledge to Harlow.

Marlboro campus favorite in all 50 states!

...It's a top seller at colleges from U.S.C. to Yale
...and 1st in the Flip-Top box in every single state

If you think you're seeing more Marlboro men lately, you're right. More than 25,000 smokers all over the country are switching to Marlboro every month!

You'll know why when you try them.

Marlboro is the filter cigarette with the unfiltered taste. The secret of the flavor is the famous Marlboro recipe from Richmond, Virginia... and the pure white Selectrate filter that goes with it.

Try Marlboro and judge for yourself. On or off campus, you get a lot to like.

Flip-Top box or King-size pack